

Regional General Manager, Midwest Region

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Executive Bios

Executive Biography:SCOTT FARABEE

Title: Regional General Manager, Midwest Region

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EXECUTIVE BIOGRAPHY: SCOTT FARABEE

Title: Regional General Manager, Midwest Region

Scott Farabee is regional general manager, Midwest region for Mazda North American Operations (MNAO). Farabee is responsible for leading a regional team of 37 employees in cooperation with all Midwest region Mazda

dealers. The Midwest region works to grow Mazda's sales and service business, while exceeding customer expectations.

Farabee joined Mazda in 2006 as regional marketing manager, Northeast region, and has since held several positions including, regional sales operations manager, and regional sales manager for the Northeast region.

Just prior to joining Mazda, Farabee was part of the management development program and was a graduate of the NADA Dealer Candidate Academy while at Penske Automotive Group. Early in his career, Farabee spent four years gaining retail automotive experience before moving on to six years at the Ford Motor Company as a marketing, sales and service recruiting analyst in Ford's Dearborn office followed by Ford and Lincoln Mercury field manager positions in the NY regional sales office.

Farabee holds a Bachelor of Arts in Economics from Indiana University and a Masters of Business Administration, Human Resource Management from Eli Broad Graduate School of Management at Michigan State University. He currently resides in Naperville, Ill. with his wife, Wendy, and his two daughters.

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